# Hill & Wood Funeral Service

# General Price List

Effective October 1, 2026

Our Family Serving Yours Since 1907


Charlottesville

201 North 1st Street

Charlottesville, VA 22902

434-296-6148

Greene Chapel

15075 Spotswood Trail

Ruckersville, VA 22968

434-990-4336

www.hillandwood.com

## I. DISCLOSURES

The services offered, and related prices stated herein, are subject to change without prior notice.
The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral service arrangement you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

This list does not include prices for certain items you may ask us to purchase for you - such as cemetery or crematory services, flowers, and newspaper notices. The prices for these items will be shown on your contract or statement describing the funeral goods and services you selected. Certain funeral services may be provided off premises by other funeral service providers.

Our funeral home is proud of our ability to accommodate unique or special requests, as well as funeral customs from the many diverse cultures present in our community. If there is a service which you would like for your loved one but do not see on our pricelist, please feel free to ask your Funeral Director and we will be honored to do everything we can to fulfill that request.

Hill and Wood Funeral Service offers Cremation Services, Attended Cremations, Burials and Green Burial Services. We do not offer "packages" like some of our competitors, beyond those required by the Federal Trade Commission, instead we price all of our services individually so you may pick only the services and offerings you choose. If a particular service is required, either by law or regulation, your Funeral Director will explain those charges and requirements, and if you would like, offer available alternatives.

## II. Simple Choice Packages

Hill & Wood Funeral Service provides individual pricing for all the goods and services we offer so you never pay for items you do not select. In order to assist families in having an understanding of the general range of pricing we have included several packages below for common funeral services. Only the items named are included and you may choose to customize arrangements with your funeral director though this may change costs.

### Simple Choice Traditional Package

Our Simple Choice Tradition Packages includes our Professional Services of Funeral Director and Staff, transportation of deceased into the care of the funeral home, embalming, hearse for the day of service, staff for on or offsite visitation, service and committal ceremony at a local cemetery, including preplacement of the casket at gravesite. Sales tax as applicable is also included. Not included are any flowers, other merchandise, cemetery costs or other cash advances. With casket provided by purchaser or casket of your choice from our pricelist added:

$8,880.00

### Simple Choice Graveside Package

Our Graveside Funeral Package include our Professional Services of Funeral Director and Staff, transportation of deceased into the care of the funeral home, hearse for the day of service, staff for graveside ceremony at a local cemetery, including preplacement of the casket at gravesite. Not included are any flowers, other merchandise, cemetery costs or other cash advances. With casket provided by purchaser or casket of your choice from our pricelist added:

$6,940.00

### Simple Choice Memorial Package

Our Simple Choice Memorial Package includes everything in our Direct Cremation Package with an alternative container or cremation casket provided by family or added from our available selections, as well as the Medical Examiners Cremation Permit fee and a Memorial Service in our facility Not included are any flowers, other merchandise, cemetery costs or other cash advances:

$6095.00

## III. PROFESSIONAL SERVICES

A. Professional services of Funeral Director and staff $4,205.00

This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.

Our charges include but are not limited to consultations with family and others, procurement, preparation and filing of necessary notices, authorizations and consents, custody of the decedent's body for up to seven days, cremation fee as selected, filing of the death certificate and obtaining permits, general expenses and supervision of minimum activities. This fee also includes an obituary on our website as well as an optional notice on 29 News, WVIR.

We also include bathing the deceased and dressing them with clothing provided by the family. We ask for a full set of undergarments with clothing. Hill and Wood Funeral Service is able to acquire clothing for an additional cost upon request. Cosmetology including both standard and mortuary specific cosmetics; and placement of the deceased in the casket of the family's selection are also included in this cost as applicable.

Also available to a family in this price are the option to have either a private time to say goodbye (limited to 15 family members and 45 minutes) or a private attended cremation, provided during daytime, weekday hours.

B. Limited professional services when disposition has already occurred $1,550.00

This fee is for professional services for events when disposition has occurred elsewhere. This includes our basic services and overhead and will be added to the cost of funeral services selected. Our charges include but are not limited to consultations with family and others, procurement, preparation and filing of necessary notices and general expenses. This fee does not include our credit bureau notification service or obituary notices to WVIR. These can be purchased for an additional fee.

C. Hill & Wood Staff Chaplain for services $450.00

At a family's request we can provide one of our chaplains to officiate a funeral or memorial service. Availability of our chaplains may vary. If you are considering this option, please consult with your funeral director.

D. Hourly charge of Funeral Director and/or Staff for special or unique requests. $150.00

Hill and Wood will do everything we can to accommodate unique or special requests. Sometimes there is work involved in fulfilling such requests beyond our standard fees. In such cases there may be an hourly charge, shown here. Any such request should be discussed with your funeral director so they can provide an estimate, including an estimate of hours and any materials needed (materials, at cost, to be added separately). Only work related to requests that are unique or otherwise fall outside of our other professional services will fall under this category. Examples include, but are not limited to in-house construction of custom funeral or memorial items, in-house opening and closing of graves (as available), shopping for clothing, or other goods not offered by the funeral home, etc.

E. Crematory Fee (When not using Professional Services) $600.00

F. Weekend or Holiday Service Fee* $500.00

This is an additional charge for funeral/memorial ceremonies that occur on a Weekend or Holiday.

G. Advanced Service Reservation Fee* $250.00

This charge is for reserving facilities and staff for ceremonies scheduled more than 14 days from the initial planning discussion.

*Hill and Wood Funeral Service Policy is to not charge Weekend, Holiday, or Advance Service Reservation fees for families of veterans or their spouse, who are being interred at any National Cemetery if such fees are the result of delays at the cemetery rather than family choice.

## IV. USE OF FUNERAL HOME FACILITIES, STAFF AND EQUIPMENT

A. Facilities and staff for visitation and viewing $450.00

Our charge includes supervision and attendants for visitation, receiving and displaying of floral arrangements, coordination and direction of requested visitation and use of parlor and other areas of our funeral home. This charge includes up to four hours of visitation concluding not later than 9 p.m. Longer visitations may be available at an additional charge of $250.00/hr.

B. Facilities and staff for any of; funeral ceremony, memorial service, graveside service or publicly attended cremation. $995.00

Our charge includes staff members to assist in services prior to and during the service requested. This includes up to two support vehicles, equipment for the requested ceremony, and the use of our facilities as needed.

C. Equipment and staff for committal following another service on same day. $495.00

Our charge includes staff members to assist in services prior to and during the requested service.

D. Refrigeration First day $125.00, each additional day $35.00

This charge is for per-day refrigeration of the deceased; The first day charge and up to 6 additional days' charge is included in our Professional Services of Funeral Director and Staff. Refrigeration is required for decedents who are not embalmed and who are not buried or cremated within 48 hours of death. Embalmed decedents also require refrigeration after seven days. Hill & Wood will require embalming or other appropriate measures for any individual intended to remain in our care for more than 30 days, and relevant charges will apply.

E. Preplacement Fee – When no pallbearers provided by family $350.00

This fee is for Hill and Wood Staff, Cemetery or third parties, as well as their transportation, to move a casket from the Hearse or Memorial Vehicle to the place of service, or gravesite.

A. Scattering at sea or private property $200.00

Our fee for scattering of cremated remains by Hill and Wood Funeral Service, without family attendance. Includes certificate of date, time, and location of committal.

## V. EMBALMING

A. Embalming $995.00

Embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as Direct Cremation or Immediate Burial.

Families electing Green Burial may request a "Green Embalming" using embalming fluids based on essential oils. As these fluids tend to be more expensive there is an additional charge. Families may also select to forego public viewings or have a vigil or viewing at home.

B. Additional Embalming Charges

a. After-Hours add $150

If an after-hours embalming is specifically requested or required to meet a deadline for travel, etc., Hill and Wood Funeral Service will accommodate such requests dependent on staff availability.

b. Green Embalming add $250

Green Embalming is a service offered for families who desire embalming but are looking for a more environmentally sound option. Green Embalming follows the same procedures as "standard" embalming but uses fluids based on essential oils and other natural compounds that are more environmentally conscious. All embalming should be considered temporary, but Green Embalming, by design, is not meant to preserve the body for extended lengths of time. Your Funeral Director can advise you further if this is an option you are considering.

## VI. OTHER PREPARATION OF DECEDENT

A. Additional Care for Remains of those who have been autopsied or are Tissue Donors $395.00
B. Hairdressing $125.00

Our charge for styling hair, subject to availability and extent of request. Hill and Wood Funeral Service may complete requests either in-house or by hiring an outside professional; in either case it is possible that not all requests can be accommodated. Hill and Wood Funeral Service does not typically cut, perm, or dye hair; such services may be available for an additional fee.

## VII. IMMEDIATE BURIAL

$5,945.00 to $14,540.00

Our charge includes local transfer of remains to funeral home, basic professional service of funeral director and staff, hearse or memorial vehicle to cemetery, and placement of the casket at grave. This does not include the requirements of the cemetery.

While we welcome a family member or representative being present to bear witness, this is limited to a single individual. If more than one individual wishes to be present this would require selection of a graveside service. Immediate Burials are conducted Monday through Friday only, at a time mutually convenient to the funeral home and cemetery. Given the reduced fees and staffing, we are not able to accommodate delays or ceremonies of any kind. "Immediate Burial" does not necessarily mean that burial will take place quickly.

A. Immediate burial with casket provided by purchaser $ 5,945.00
B. Immediate burial with casket purchased at the funeral home $7,9400.00 to $14,540.00
C. Immediate burial with highest priced casket (Premier Mahogany) $14,540.00

## VIII. DIRECT CREMATIONS

$5,000.00 to $13,595.00

Our direct cremation prices include our professional service of funeral director and staff, cremation fees, transfer of remains to funeral home, transfer of remains to crematory, a basic urn, and an optional private attended cremation service or private time to say goodbye (limited to 15 Family Members and 45 minutes).

State and local laws do not require a casket for direct cremation. If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are made of wood reinforced cardboard, fiberboard or wood.

We have included below the prices for direct cremation with an alternative container provided by the family as well as with each alternative container, as well as the most expensive casket suitable for cremation. Other options of both alternative containers and caskets suitable for cremation exist. Please see the alternative container price list or the casket price list for details.

A. Direct Cremation with alternative container provided by the family $5,000.00
B. Direct Cremation with Starmark Vista purchased at the funeral home $5,350.00
C. Direct Cremation with highest priced casket (Premier Mahogany) acceptable for cremation $13,595.00

## IX. TRANSFER OF DECEDENT TO FUNERAL HOME

A. Local Transfer of the Decedent to the Funeral Home $795.00

Transfer of the decedent from place of death, within a 50-mile radius of Hill and Wood Funeral Service. In addition to the vehicle, this charge includes the transfer team and the use of necessary protective equipment, and other materials needed for the safe transfer of the decedent.

## X. FORWARDING DECEDENT TO ANOTHER FUNERAL HOME

A. Forwarding Remains to Another Funeral Home $5,995.00

Our charge includes standard embalming or alternative preparations for flight as required by airlines, transfer of remains to our funeral home and our professional service fee. It does not include visitation or other ceremonies, the cost of a casket, shipping container, transportation to the airport** or flight costs. This charge applies to shipment within the United States only. If flights must pass through another country additional charges may apply.

B. Additional Charge for Repatriation to a country other than the United States $3,200.00

Our charge includes the additional work of Funeral Director and Staff in preparing international travel documents and permits, international phone calls, after-hours calls made to accommodate difference in time zones and one trip each to Washington D.C. and Richmond for paperwork as needed. This does not include any merchandise, direct fees of the embassy or other third parties. If additional trips are needed this would fall under the hourly Charge of Funeral Director and Staff from Section II.

## XI. RECEIVING REMAINS FROM ANOTHER FUNERAL HOME

A. Receiving of Remains from another Funeral Home $5,595.00

Our charge includes our professional service fee, transfer of remains to funeral home, and hearse or memorial vehicle for transportation to place of disposition. This charge does not include any merchandise, visitation or other services.

**Nearby Airports which regularly handle the transportation of Human Remains.

| | | |
|---|---|---|
| • Richmond | 72 Miles, 22 billable/$3.50/mile | $77.00 additional |
| • Dulles | 85 Miles, 35 billable/$3.50/mile | $122.50 additional |
| • Reagan National | 96 Miles, 46 billable/$3.50/mile | $161.00 additional |

## XII. AUTOMOTIVE EQUIPMENT

| | | | |
|---|---|---|---|
| A. | Transfer Vehicle | | $795.00 |
| B. | Hearse | | $595.00 |
| C. | Memorial Vehicle | | $595.00 |
| D. | Support Vehicle | | $245.00 |
| E. | Police Escort (Subject to Availability and at cost) | est. | $150.00 |
| F. | Overnight Fee (for trips over 5 hours distance one way, per vehicle, per night) | | $500.00 |
| G. | Mileage beyond 50 miles per vehicle, per mile | | $3.50 |

## XIII. Funeral Stationery

Hill and Wood offers premium stationary packages from Messenger Stationery Company. The prices below include set up and shipping. Additional quantity pricing is available upon request. Please ask our team, or follow this QR code, for options of the various themes to create a unique memorial for your loved one. Because this stationery is printed and shipped to us, 48 hours lead time is required.

A. Silver Package $390
Our Silver Stationery Package Includes: A Lifetime Guest Book, 50 Standard Memorial Folders or Prayer Cards, and 25 Tribute Acknowledgement Cards with Envelopes

B. Gold Package $560
Our Gold Stationery Package Includes: A Gallery or a Marquis Guest Book, 50 Large Memorial Folders or Prayer Cards, 25 Tribute Acknowledgement Cards with Envelopes, and 10 Obituary Bookmarks

C. Platinum Package $750
Our Platinum Stationery Package Includes: A Gallery or a Marquis Guest Book, 50 Oversize 8 Page Memorial Booklets, 25 Tribute Acknowledgement Cards with Envelopes, and 10 obituary bookmarks

D. Canvas Portrait Print, 16" x 20" wrapped, frameless canvas of digital photo $220
E. Additional Quantities (Not available for individual purchase)
   a. Silver MF or Card, per 25 $70
   b. Gold MF Large or Med. Card per 25 $95
   c. Platinum Booklet per 25 $190
   d. Bookmarks, per 6 $35
   e. Acknowledgement Cards per 25 $80

In situations where Less than 48 Hours Notice can be provided Hill and Wood has a limited selection of Stationary that can be prepared in house.

In House Rush Stationary

A. Register Book $100.00
B. Memorial Folders or Prayer Cards Sets of 50 $250.00

## XIV. FUNERAL SERVICE MERCHANDISE

We offer a range of funeral goods and other memorial merchandise. If you are interested in an item that you do not see listed, please ask, we are likely able to order it for you. We also have a number of offerings that are Unique, Handcrafted, Locally Made, or Biodegradable. These items are listed as such below, but please also feel free to ask your Funeral Director for guidance in finding the options that best suit you.

A. Caskets $1,995.00 to $8,595.00
A complete list will be provided at the funeral home
B. Outer burial containers $1,950 to $18,500.00
A complete list will be provided at the funeral home.
C. Memorial Video
   a. No scanning or editing required, 50 photos maximum $100.00
   b. If under 48 hours lead time (subject to availability) add $100.00
   c. Scanning and editing services (subject to availability) add per hour $150.00
D. Cremation Urns and Jewelry Starting at $29.00
E. Urn Vault – Wilbert Universal $625.00
F. Combo tray for shipment of uncasketed remains by common carrier $360.00
G. Air tray for shipment of casketed remains $300.00

| | | | |
|---|---|---|---|
| H. | Disaster Pouch | | $200.00 |
| I. | Bio-Seal | | $995.00 |
| J. | Single Use Gel Packs for un-embalmed air travel | | $995.00 |
| K. | Additional Memorial Video DVD copies | Each | $8.00 |
| L. | Memorial Video on Thumb Drive | Each | $8.00 |
| M. | Coffee & Cookies for a visitation (for 75 people ) | | $175.00 |
| N. | Set up of tent and 12 Chairs (when no OBC purchased, subject to availability) | | $500.00 |
| O. | Additional Chairs | Each | $5.00 |
| P. | Reception Room (when used with other services) | | $595.00 |
| Q. | Tables, Chairs and Linens for Reception Room | | $200.00 |
| R. | Priority Mailing of Death Certificate or other documents | | $15.00 |
| S. | Icons | | |
| | a. Small (2.75″ x 3.5″) | | $15.00 |
| | b. Medium (4″ x 6″) | | $32.00 |
| T. | Custom or Unique Memorial Items | | Varies |
| | a. Hill and Wood Staff are here to help you find or create any memorial item for your loved one or even a beloved pet that you might wish for. Using our in-house facilities, we can create any number of items from lifelike hand castings, laser engravings, Christmas ornaments, to obituary plaques. | | |
| U. | Virginia Medical Examiner's Fee | | $100.00 |
| | a. Please note the Virginia Medical Examiner's fee is not a Hill & Wood Funeral Service charge but is required for cremation of any individual who has passed in the Commonwealth of Virginia and is subject to change without notice. | | |

***Please share your request or idea with our staff and we will be happy to do everything we can to make it a reality.***

Additional items added to the expense of the funeral service you select may include cemetery charges, medical examiner's fee, florist charges, obituaries, honorariums for clergy and musicians, certified copies of death certificates and any other items you ask us to secure for you.

# Hill & Wood Funeral Service
# Casket Price List

These Prices are effective October 1, 2026

| | |
|---|---|
| Batesville Premier Mahogany | $8,595.00 |
| High Gloss Mahogany exterior, Champagne Velvet interior | |
| Batesville Chancellor Walnut (extended delivery time required) | $8,245.00 |
| Satin Walnut exterior, Almond Velvet interior | |
| Matthews Canterbury Cherry | $6,845.00 |
| Satin Cherry exterior, Arbutus Velvet interior | |
| Matthews Andover Maple | $6,515.00 |
| Gloss Blond Maple exterior, Pink Velvet Interior | |
| Matthews Montgomery Ash | $6,150.00 |
| Satin American Ash exterior, Almond Velvet interior | |
| Matthews Sovereign Pecan | $6,075.00 |
| Satin Pecan exterior, Ivory Velvet interior | |
| Matthews Appalachian Oak | $5,600.00 |
| Satin American White Oak exterior. Rosetan Crepe interior | |
| Matthews Highland Cedar | $5,510.00 |
| Satin Cedar exterior, Natural Variation, Basket Weave interior | |
| Matthews Garrison | $5,270.00 |
| 18 ga. Steel Cashmere Grey finished exterior, basketweave interior with photo holders | |
| Matthews Ridgefield | $5,210.00 |
| 18 ga. Steel White finished exterior, Gold Trim, Ivory Crepe Interior | |
| Batesville OE2 Silver Claret (extended delivery time required) | $5,095.00 |
| 18 ga. Steel Brushed Red finished exterior, Ivory Velvet interior | |
| Matthews Phoenix Tuscany | $5.055.00 |
| 18 ga. Lilac finished exterior, Pink Crepe interior | |
| Batesville Barnett | $4,850.00 |
| Rustic Reclaimed Barnwood exterior, Duckcloth interior with plain, camo or lace trim | |
| Matthews Sterling | $4,645.00 |
| 18 ga. Steel Antique White and Gold Finished interior, Pink Crepe interior | |

Batesville A21 Neapolitan Blue $4,600.00

18 ga. Steel Dark Blue finished exterior, Light Blue Crepe interior

Batesville O61 Tuscany Silver $4,405.00

18 ga. Steel Orchid finished exterior, Moss Pink Velvet interior

Batesville OT9 Onyx $4,215.00

18 ga. Steel Black and silver finished exterior, Silver Crepe interior

Batesville OT9 Platinum $4,215.00

18 ga Steel Silver finished exterior, Ivory Crepe interior

Thacker White Pine (Orthodox) Biodegradable-All Wood Construction $3,995.00

Unfinished White Pine, basic White Crepe interior with Excelsior bedding

Batesville Clifton Poplar $3,795.00

Cherry finished Poplar exterior, Rosetan Crepe interior

Batesville N19 Virgo Copper $3,740.00

18 ga. Steel Metallic Brown finished exterior, Rosetan Crepe interior

Batesville QM2 Aries Blue $3,570.00

20 ga. Steel Light Blue finished exterior, Light Blue Crepe interior

Batesville Q01 Ivory $3,545.00

20 ga. Steel Ivory finished exterior, Ivory crepe interior

Batesville Q02 Earthtone $3,375.00

D20 ga. Steel Dark Earth finished exterior, Rosetan Crepe interior

Thacker Ira Pine Biodegradable-All Wood Construction $3,385.00

Pine with a modest crepe interior. *Please note that this casket is smaller than average and not suitable for all individuals.*

Batesville Triton Brown $2,795.00

20 ga. Non-Sealing Steel Matte Brown finished exterior, Ivory Crepe interior

Batesville Cloth Covered Cardboard $1,995.00

Grey "Doeskin" embossed fabric over cardboard exterior, Ivory Crepe interior

# Hill & Wood Funeral Service
# Cremation Container Price List

These Prices are effective October 1, 2025

| | |
|---|---|
| Matthews Ira Pine (Orthodox) Casket Biodegradable-All Wood Construction | $2,885.00 |
| Pine with a modest crepe interior. *Please note that this casket is smaller than average and not suitable for all individuals.* | |
| Thacker White Pine (Orthodox) Casket Biodegradable-All Wood Construction | $3,895.00 |
| Unfinished White Pine, basic White Crepe interior with Excelsior bedding | |
| Matthews Longley Cremation Casket | $2,095.00 |
| Particle Board with Faux Cherry Veneer exterior, Blue Crepe interior | |
| Batesville Cloth Covered Cardboard Casket | $1,995.00 |
| Grey "Doeskin" embossed fabric over cardboard exterior, Ivory Crepe interior | |
| Starmark Vista Printed Fiberboard Alternative Container | $350.00 |
| White Crepe Interior | |

WARRANTIES

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value of Caskets or Cremation Containers other than those made by the manufacturer. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandise fitness for a particular product are extended by the seller.

Hill & Wood Charlottesville
201 North 1st Street
Charlottesville, VA 22902
434-296-6148

Hill & Wood Greene Chapel
15075 Spotswood Trail
Ruckersville, VA 22963
434-990-4336

# Hill & Wood Funeral Service
# Outer Burial Container Price List
These Prices are effective October 1, 2026

Approval Form Number 940518-8/9
Virginia State Board of Funeral Directors

In most areas of the country, state or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a graveliner or a burial vault will satisfy these requirements.

Hill & Wood Funeral Service sells only Wilbert Outer Burial Containers

**Graveliners – Price includes standard lowering device or other placement and basic setup***

Basic Graveliner
$1,950.00

Unreinforced Concrete without Liner

**Reinforced Vaults – Price includes Wilbert Way lowering device and basic setup***

Wilbert Bronze
$20,300.00

Reinforced concrete fully encased in Marbelon and polished bronze

Bronze Triune
$6,400.00

Concrete with pure bronze carapace and lining

Copper Triune
$6,150.00

Concrete with pure copper carapace and lining

Cameo Rose $4,300.00
Concrete with stainless steel carapace and lining, Rose nameplate

SST Triune $4,300.00
Concrete with stainless steel carapace and lining

Veteran Triune $4,000.00
Concrete with stainless steel carapace and lining, Flag nameplate

Venetian $3,600.00
Single Reinforced Concrete with marbled plastic lining and carapace

Monticello $2,395.00
Single Reinforced Concrete with Strentex lining single color

*Unlike most funeral homes, our Outer Burial Container prices include basic setup (Tent where available, 12 chairs and lowering device). If you need to purchase a basic setup separately, the cost is $450.00. Markham Burial Vault of Richmond charges an additional fee for Saturday Services of $125.00, Sunday Services of $250.00, and Holiday Services of $300.00

WARRANTIES

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value of outer burial containers other than those made by the manufacturer. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandise fitness for a particular product are extended by the seller.

Hill & Wood Charlottesville
201 North 1st Street
Charlottesville, VA 22902
434-296-6148

Hill & Wood Greene Chapel
15075 Spotswood Trail
Ruckersville, VA 22963
434-990-4336

# Hill & Wood Funeral Service

URN AND URN VAULT PRICE LIST

These Prices are effective October 1, 2026

Our selection of urns changes on a regular basis; some of the items below may not be available, or prices may have changed. There may also be additional options to choose from.

| Retail Urns | | |
|---|---|---|
| Radiance | | $250.00 |
| Standard Gold | | $250.00 |
| Reclaimed Barnwood - Picture Frame | | $299.00 |
| MacKenzie Grecian Shape - Multiple Colors Available | | $365.00 |
| MacKenzie Classic Shape - Multiple Colors Available | | $365.00 |
| Cashmere Marble | | $375.00 |
| Himalayan Salt - intended for Burial-At-Sea | | $399.00 |
| Bradbury Pecan | | $645.00 |
| **Locally Made Urns** | | |
| Glass | Handblown by Adam Childress | $500.00 & up |
| Shaker | Crafted by Mark Ascoli | $250.00 & up |
| Mixed Hardwoods | Crafted by Mark Ascoli | $550.00 & up |
| Mixed Hardwoods | Turned Wood by Kirk McCauley | $750.00 & up |
| Monticello or UVA | Turned Wood by Kirk McCauley | $850.00 & up |
| Unique Art Pieces | Turned Wood by Kirk McCauley | $Varies |
| Companion Pieces | Turned Wood by Kirk McCauley | $1,050.00 & up |
| **Urn Vaults** | | |
| Wilbert Universal | Marbelon – no Setup | $625.00 |
| Venetian | Concrete with Marblelon Liner and Setup | $995.00 |
| Copper | Concrete with Copper Liner and Setup | $1,495.00 |

## WARRANTIES

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value of Urns or Urn Vaults other than those made by the manufacturer. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandise fitness for a particular product are extended by the seller.

Hill & Wood Charlottesville
201 North 1st Street
Charlottesville, VA 22902
434-296-6148

Hill & Wood Greene Chapel
15075 Spotswood Trail
Ruckersville, VA 22963
434-990-4336

# Hill & Wood Funeral Service

## Green Burial Price List

These Prices are effective October 1, 2026

Linen Shroud $450.00

This consists of a linen fabric wrapped around the deceased.

This fee is for the material only, our Other Preparation fee may also apply.

WARRANTIES

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value, or the environmental impact of Green Burial Products other than those made by the manufacturer or artisan. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer or artisan thereof. No other warranties of merchandise fitness for a particular product are extended by the seller.

Cemeteries, including Green Burial Cemeteries, each have their own regulations, as such not all offerings may be suitable for all localities.

# Hill & Wood Funeral Service

## Charges Related to Prearrangements

Preneed Guarantee Fee 15% of Guaranteed Charges

This fee allows the funeral home to guarantee that the family of the preneed funeral recipient will not be charged more for guaranteed items at the time of need. This fee is necessary because the funeral home does not have access to the majority of the preneed funds until the recipient's death. The fee helps offset the effects of inflation and other cost increases that may occur between the date the contract is signed and the date services are provided.

The fee is assessed only on items that both: (1) are eligible to be guaranteed , and (2) the family elects to guarantee. Some items, such as cash advance charges, cannot be guaranteed under any circumstances.

This fee is deposited into the trust or insurance product used to safeguard the preneed funds and is subject to the same terms and conditions as the other funds paid under the contract.

Hill & Wood Charlottesville
201 North 1st Street
Charlottesville, VA 22902
434-296-6148

Hill & Wood Greene Chapel
15075 Spotswood Trail
Ruckersville, VA 22963
434-990-4336

Hill & Wood Funeral Service

# Choices Related to Payment

Effective October 1, 2026

We at Hill & Wood Funeral Service are here to help you in this most difficult time. Please be assured that regardless of the type of services you select for your loved one, we are committed to providing the highest level of service to you and your family. If there is anything that you are unsure of or would like to clarify regarding the financial obligations of the services you have selected, please do not hesitate to discuss this matter with us. Our goal is for you to feel comfortable and clear as to the services you have chosen, and the financial obligation that comes with these services.

## PAYMENT OPTIONS

A. Payment in full by cash, checks (personal or bank), debit, or credit card (we accept Visa, MasterCard, Discover, American Express) upon completion of the arrangement conference.

B. We will honor an insurance policy that is in force and assignable to Hill & Wood Funeral Service. For all policies that are not assignable by the insurance company we ask that you select another method of payment. If the policy(s) will not cover the total balance, please select from another method to cover the additional balance. We do work with a third-party provider to assist in the assignment of Life Insurance policies. Please note that there is a small fee of up to 5% of the assigned amount that will be assessed.

C. We will honor pre-arranged funeral insurance or trusted funds which has named Hill & Wood Funeral Service as the primary beneficiary or recipient of funds. If the pre-arranged funeral policy(s) will not cover the total balance, please select from another method to cover the additional balance.

Hill and Wood Funeral Service Requires Payment in full, or verification of pending payment from an approved Life Insurnace company, or preneed funeral provider prior to any public announcement of services, or any ceremony or disposition, public or otherwise, taking place.

If there are special circumstances that exist, we encourage you to speak openly about those issues and or any financial hardship you are experiencing. We take pride in providing uncompromised service to each family who calls our firm, including those with financial difficulties. If needed, we can make suggestions to keep your costs within your personal budget. Regardless of what you spend, our superior service quality is the same for all - we are here to help.

## OVERPAYMENT REFUND POLICY

Hill & Wood, at the request of many of our client families, has adopted a policy whereby any credit balance on a funeral account of $30.00 or less will be donated on your family's behalf to a family in need of financial support with their own funeral arrangements. These donations are made anonymously. You may of course elect to opt out of this and receive any refund you are owed regardless of the amount. For refunds owed greater than $30.00 we will call you to verify your address before mailing a refund check. Refunds are typically processed around 60 days from the date of arrangement.

Hill & Wood Charlottesville
201 North 1st Street
Charlottesville, VA 22902
434-296-6148

Hill & Wood Greene Chapel
15075 Spotswood Trail
Ruckersville, VA 22963
434-990-4336